



NEWSLETTER

AUGUST EDITION - 2024



Project Visits

In order to serve our clients better, remaining abreast of all new developments in Real Estate around the city is of prime importance to us. In an endeavour to do this, the team visited various projects to gain a better understanding of the same.

Visit To The Royce One Site

5 & 6 BHK luxurious residences at a prominent address on the Ambli-Bopal Road, Royce one is what dreams are made of when you think of high-end residential apartments. Iconic in the true sense in terms of height, elevation and grandeur, this project is definitely a perfect amalgamation of all three. Page 5 of the newsletter has this project in the spotlight so don't miss out on checking out the finer details.



Visit To The Saanvi Niramaan Office



Joining the bandwagon of weekend homes segment, the team at Saanvi Nirmaan are coming up with a Weekend homes plotting scheme at Mankol near Sanand. Plot sizes starting from 1000 sq yards onwards with amazing concepts of landscaping, Views and Wellness in focus.

The Team From Kromme Visited The Office

Mr. Chirag Rao and his team came over to the office to give a detailed briefing of their upcoming 4 bhk apartments project named the "Fourfront Residency" which they are doing in partnership with the Triveni Group. Located at Thaltej near the Shilaj Cross Roads this 4 bhk luxurious apartments project has limited 44 units with a unique concept of a Swim Spa (endless swim spa) in every apartment.



Agent In The Spotlight



Samvit Shah

One of the most dependable members of our team, fondly known as “Munim” ji by everybody on the team, Samvit just completed 5 glorious years with RE/MAX Realty Solutions. If we had to describe him in 3 words then they would be Dependable, Diligent & Resourceful. Celebrating his work anniversary, the team wished Samvit the very best for the coming 5!

Get to know him a little better with a little quiz that we did with him.

Favourite cuisine/food – Italian

Which city would be ok being stranded in – Melbourne, Australia

What is that one thing that we would always find in your wallet other than money 😊 – Credit Card

If you could pick any super power, which one would it be and why? Where I go I own that place.

What advice would you give to someone who is just starting out as a Realtor? - Gain more and more knowledge and be patient.

Who is your Role Model? Ratan Tata

Tell us about a compliment you've received that you are most proud of?

Trustable

List 3 things on your bucket list?

Live Wimbledon Match, Sky Diving, Family

Trip to East Africa During Migration



Time For An In-House “Race To Marketing Success” Competition



The best thing about competitions is this that it helps us discover what we are capable of and how much more we can actually do. With that intent, a contest was carried out wherein the parameters were centred around self-promotion and marketing. **The winner of the month-long contest was Raj Chhatbar** who built an edge over the others by walking the extra mile. A glimpse of him receiving his gift and also of the excellent testimonial he got from his client which gave him an edge over the participants. 😊

Happy Client Testimonial

CLIENT TESTIMONIAL



I am extremely pleased with the service provided by Raj Khatri during the sale of my flat. His expertise in the real estate market and strategic approach were instrumental in securing a quick and profitable sale. Raj guided me through every step of the process, from setting the right price to handling negotiations with skill and professionalism. His dedication and proactive communication made the entire experience smooth and stress-free. I highly recommend Raj Khatri and RE/MAX Realty Solutions to anyone looking to buy/sell their property.

Anup Pansuria

Congratulations Raj for a great testimonial from your client. There is no better validation than one from a serviced client.



Project In The Spotlight



ROYCE ONE

5 BHK Luxury Apartments for Sale on Ambli- Bopal Road, Ahmedabad, India

An iconic project in the true sense, this project has **5 BHK simplex and duplex luxury** apartments and a limited number of **62 apartments**. The building stands at 155 metres in height with a viewing **gallery on the 40th floor**. Royce One is located on the Ambli-Bopal Road and spells uber luxury in terms of its elevation, interiors, amenities and vistas.

With **2 apartments per floor**, the sizes of the simplex apartments are **7000 sq ft & 8750 sq ft**. Every apartment comes with **8 car parkings**. Ground, first and second floor is dedicated to club like amenities and the Club amenities are at podium level which is at a height of 50 Ft.

Each apartment has **large living spaces** that have an access to **large balconies on both sides** that offer endless panoramic views. Royce One aims at giving its residents an unparalleled living experience defined by an array of ultra-modern amenities which will set a new standard for upscale living.



Top Listings Of The Month



5.0 ★★★★★

1350 Sq Ft Office Space For Sale at Subhash Chowk

Rs. 1,89,00,000
Memnagar, West
Ahmedabad,
Vijaykumar Singh
+91-9898249729

[View Listing](#)



5.0 ★★★★★

Luxurious 4BHK Penthouse For Sale in Sun Sky Park at Ambli Junction

Rs. 3,11,00,000
Ambli - Bopal Road,
Ahmedabad
Raj Chhatbar
+91-9825033859

[View Listing](#)



5.0 ★★★★★

Ground Floor Commercial Showroom For Rent At Sankalp Square 3B

Rs. 5,20,000
Bodakdev, Ahmedabad
Tirth Patel
+91-9924656655

[View Listing](#)

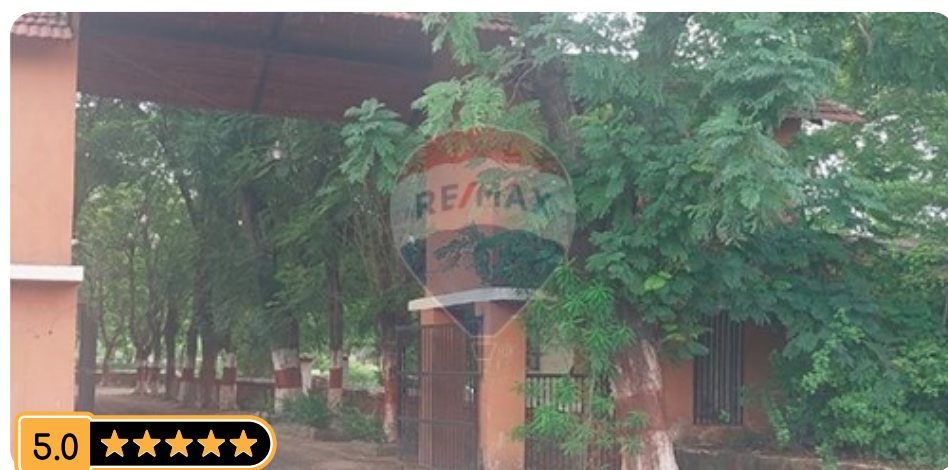


5.0 ★★★★★

4 BHK furnished apartment for Sale in Sepal Solitaire, Prahladnagar

Rs. 2,50,00,000
Ahmedabad, Gujarat
Saurin Parikh
+91-8347772311

[View Listing](#)



5.0 ★★★★★

Prime Residential Plot in Pushpkunj - Ranchodpura

Rs. 6,00,00,000
Santej, Ahmedabad,

Ankita Benani
+91 99799 62121

[View Listing](#)



Just **SOLD**

**Congratulations Saurin for selling 2200 sq yards at
129 Retreat near New Rajpath Club!**



SAURIN PARIKH
+91-8347772311
www.remaxrealtysolutions.co.in



**Congratulations Rishipal Bhatia for selling a 3000
sq yards plot in Glade one**



GLADE ONE

RISHIPAL BHATIA
+917874456565
www.remaxrealtysolutions.co.in

RE/MAX

Realty News Update

AMC ANNOUNCES AUCTION OF 13 PLOTS IN VARIOUS STRATEGIC LOCATIONS ACROSS AHMEDABAD

The civic body has announced the auction of 13 plots and set Sept 27 as the deadline for bid submission and registration. The e-auction of these plots will be held in three phases, on Sept 30, Oct 1 and Oct 3. Of these plots, seven are for residential purposes and six for commercial purposes.

As the e-auction dates approach, all eyes will be on the bidding process and the potential impact this significant land sale could have on Ahmedabad's real estate market.



AHMEDABAD CITY'S ROAD INFRASTRUCTURE GETS A BOOST. KEY ROAD NETWORKS TO GET REVAMPED FOR A BETTER TOMORROW.

List of roads that will become iconic roads:

Name	Length	Width
Airport Circle To Dafana Junction	31250 M	30 M
Naroda Crematorium To Dehgam Circle	2,700 M	60 M
Shyamal To SG Highway	3,300 M	30 M
Iskcon To Pakwan Junction	1,470 M	12-28 M
Visat To Tapovan Circle	2,400 M	90-108 M
Keshavbaug To Pakwan Junction	2,370 M	30 M
Ashram Road	5,115 M	30.5 - 39.65 M

Tips for Investment in Real Estate

A right investment in Real Estate can assure you great returns along with a safe exit. However, a wrong decision can also make it difficult to even get an exit.

So, here are the top 5 key areas to consider before making your next Real Estate Investment:

1. Objective of Investment:

What is your objective of Investment? Is it Capital Growth or Fixed Monthly Returns or a combination of Both?

2. Time Line of Investment:

What is the timeline for Investment? Real Estate matures over a period of time and gives sustainable returns. However, it cannot be treated as a short-term investment asset class.

3. Locations to Invest:

Knowing where to Invest is the first Step to Real Estate Investment. Invest in an area which has key triggers indicating future growth of that location. Example – New Upcoming Clubs, New roads opening, New TP Scheme being declared.

4. Segments to Invest in:

Based on your objectives decide on which segment to invest in like Residential, Commercial, plotting schemes or Individual Land.

5. Choosing the Right Unit in a Project:

Buy a unit which will be demanded by the end user when you wish to exit. Like unit with best views, best vastu, best layout etc.

BONUS TIP:

A Project which is cheaper will not necessarily yield you the maximum return on investment. A lot of investors are stuck with such investments of the past. Hire an experienced Real Estate Consultant who can guide you to the right opportunities.



FIND YOUR DREAM HOME


Looking to Buy/Rent or Invest then visit us on

www.remaxrealtysolutions.co.in

Looking to Sell then get in touch with us on

+91-9824396622

Thinking about starting your Real Estate journey and don't know where to start, click on the link below and get in touch with us to see how we can help you help yourself.



Why is Real Estate Broking a Great Career Choice?

Bani Grewal

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